

# Nettra Media: Account Manager

Nettra is building a new kind of marketing agency that is laser-focused on growth. Instead of just selling advertising, branding, and design, we roll up our sleeves with our clients to solve their biggest growth challenges. While we've spent over \$19m on the Google & Facebook platforms, we also understand how strategies like business development and referral processes can provide the majority of a company's customers.

Our approach is revolutionary and has produced amazing results for our clients. It's also created unprecedented growth for Nettra, and that's where you come in!

## Who we're looking for:

1. You've got at least two years of experience as an account manager in a marketing agency OR at least two years of media sales experience.
2. Experience in a client-facing role and can demonstrate excellent organizational skills.

## You'll work directly with our existing clients:

We want to create an amazing customer experience so the account manager (AM) will routinely stay in touch with our clients through campaign meetings and by offering account, competitor, or industry insights demonstrating our commitment to realizing their goals.

## Building Partner Relationships:

The AM will coordinate our current freelance partners, create a rating system to gauge their performance, create a management process, and always be finding new partners to work with.

## We love marketing. You should too:

The AM should have a good understanding of how to utilize various customer acquisition channels. So they will also assist our team with various marketing tasks comprising SEM, SEO, email marketing, web design, and similar tactics.

## Job Perks:

- Fully paid medical & dental benefits
- Two weeks paid vacation from day one
- Ten paid Holidays
- Quarterly bonuses based on company performance
- 401k retirement plan
- Gym membership
- Gated parking space when working at office
- Office lunch every Friday
- Attend industry conferences to further learning

So if all of this sounds like you, let's talk!